



Andy Turner has been an Associate of Sixfold International Ltd for several years; he has provided expert knowledge and a detailed understanding of competitive tendering processes and has proven to be both an innovator and a natural problem solver.

Andy has supported Sixfold International as a Copywriter and/or Editor on more than one successful multi billion £ tender. He has also worked on many business development opportunities for Sixfold and continues to prove his worth in the development of accurate and high quality responses and proposals.

Andy is a consummate professional, a master at developing SME engagement strategies and working with smaller to medium sized organisations to help them breakthrough into lucrative public sector contracts. For example; Andy has played a leading role in developing Sixfold's own tenders and other proposals.

In addition providing hands-on support for many of Sixfold's client's projects, Andy has developed his own strategic bid management consultancy and has established a leading bid management consultancy practice within a very challenging business environment. Alongside the effort that has gone into this achievement, Andy manages to continue to provide high levels of business support to Sixfold International.

I have no hesitation in recommending Andy Turner and Tender Dynamics to any SME that is looking to develop its processes to engage effectively with the Public Sector.

Signed for, and on behalf of, Sixfold International Ltd.:

A handwritten signature in black ink, appearing to be "A. Haigh", written over a large, stylized, looped flourish.

Andrew Haigh - Managing Director